

If you're good at giving people a warm welcome, enjoy hosting and have a passion for the hotel industry, then you've come to the right place. We would also expect you to enjoy working in multicultural teams and be prepared to work across different departments, so that our guests can have a pleasant stay.

Furthermore, you are open, you have good communication skills, a neat outer appearance, positive charisma and good manners. You are good at negotiating, and you come across as a convincing personality who enjoys being proactive in sales.



## Sales Manager for the Motel One Warsaw Chopin

We would like you to:

- Plan, coordinate and conduct all sales activities of the Motel One hotel
- Plan, coordinate and conduct customer events and guided tours of the hotel
- Acquire corporate customers and negotiate and conclude contracts with them
- Cultivate existing customers
- Work on various reports, incl. forecasts and competitor analyses
- Gain insights into new tasks by working together with other departments

You possess the skills and qualifications:

- At least two years of extensive and successful active sales experience
- Strong verbal and written skills
- Ability to set priorities and meet deadlines
- Fluent Polish and very good level of English in written and oral

We offer:

- A unique opportunity of opening the first Motel One in Poland
- Being part of a dynamic and international Motel One team
- A full time contract with an attractive wage and bonus system
- A unique training programme in our One University in Munich

Please send applications to: [bdobrowski@motel-one.com](mailto:bdobrowski@motel-one.com)

