

STRADONIA

SERVICED APARTMENTS

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www.stradonia.com

Stradonia Serviced Apartments is the first of Ashville Spaces serviced apartment property in Krakow. Our motto is 'Giving the past a future' Ashville Polska is passionate about reinvigoration of properties. We specialize in the construction and operation of apartments for short and long term rent as well as office spaces. Ashville Polska is part of Ashville Group, a British developer that has been operating in the market for fifty years.

Revenue Manager

Miejsce pracy: **Kraków, ul. Stradomska 7**

Due to dynamic development of the company we are looking for a Revenue Manager who will manage revenue in existing and future properties in hotel industry but also explore new market of serviced offices and coworking. Person on this position shall implement revenue management strategies and process in order to maximise revenue from variety of spaces and

- Develop revenue part of budgets, forecasts and reports
- Create price policy and effectively manage yield
- Implement and optimise budgets
- Identify new revenue opportunities
- Develop the system and upgrade software in the multiproperty infrastructure
- Analyse booking patterns and trends
- Oversee and audit the standards and operations of the reservations department
- Participate in the development of new business in the area of revenue management

This position is for you if:

- You know English at level C1.
- You have experience in revenue management.
- You have the ability to prioritize tasks and have organizational skills.
- You are proactive and looking for development and challenge in exploration of new business areas.
- You have business DNA and analytical thinking.
- You believe in local experience and would like to be a part of the team that guards it.

We offer:

- Work in a rapidly developing, English speaking environment.
- Training and consultation with revenue management experts.
- Employment on self-employed contract (własna działalność gospodarcza).
- Salary 8000-9000 PLN net on the invoice
- Laptop and mobile phone

Recruitment process:

- Please send you CV to kariera@stradonia.com

- Please add GDPR clause: *Wyrażam zgodę na przetwarzanie moich danych osobowych dla potrzeb niezbędnych do realizacji procesu rekrutacji (zgodnie z Ustawą z dnia 29.08.1997 roku o Ochronie Danych Osobowych; tekst jednolity: Dz. U. 2016 r. poz. 922).*
- We are sorry but we will only manage to contact chosen candidates